

妈妈准备买几样蔬菜和肉回家做晚饭，选好以后和店员讨价还价。妈妈的砍价技术如何，我们来看看吧。

Mom: Excuse me, how much is the spin age?

妈妈: 请问，菠菜怎么卖？

Vendor: 3 Yuan per kilogram.

小贩: 每公斤三块钱。

Mom: That's too expensive. What about the carrots?

妈妈: 太贵了。胡萝卜怎么卖？

Vendor: The same.

小贩: 一样的价钱。

Mom: How about 2.5 yuan a kilogram? I come here all the time.

妈妈: 两块五一斤怎么样啊？我总是来你这里买菜呢。

Vendor: Come on. I'm out on a limb here. How much do you want?

小贩: 别呀！您总不能让我亏本吧。您想买多少呢？

Mom: Two kilograms of carrots and one kilogram of spin age.

妈妈: 两公斤的胡萝卜和一公斤菠菜。

Vendor: All right, all right. Sold. Goes for 7.5 Yuan.

小贩: 好吧，卖您了。一共七块五。

(Mother gives 10 Yuan to the vendor.)

(妈妈拿出十元钱给售货员。)

Vendor: Here is your change.

小贩: 找您零钱。

Mom: Daniel, would you like some beef for supper?

妈妈: 丹尼尔，你晚饭想吃牛肉吗？

Daniel: Cool! I like beef. And I try to be stronger than Popeye.

丹尼尔: 太好了。我喜欢牛肉。我要变得比大力水手更强壮。

Mom: Sure, honey. But you are going to buy it by yourself.

妈妈: 当然可以了，孩子。但是你要自己去买牛肉。

Daniel: Excuse me. How much is the beef?

丹尼尔: 请问，这个牛肉怎么卖？

Vendor: Sorry kid, it's pork. We sold out all the beef.

小贩: 小朋友，这是猪肉。牛肉已经全部卖完了。

Daniel: That's a shame, thanks anyway.

丹尼尔: 太可惜了，但还是谢谢您。

生词小结

注释

expensive adj. 贵的

any way 不管怎样

percent n. 百分之.....

Come on. 这是比较随意的口头禅，就像在说：来吧，让我们做什么事情，或者不做什么之类，也可以表达“加油”的意思。

be twenty percent of 打八折

I'm out on a limb here. 这句话多用来形容自己已经到了无可退让的地步。

be next to nothing

极便宜，几乎免费

Here is your change. 找您零钱。

kilogram n. 千克，公斤

limb n. 树枝，肢

beef n. 牛肉

pork n. 猪肉

sell out 卖完

shame n. 遗憾的事

That's a shame. 这是美式英语中表达遗憾的一种说法。在英式英语中，一般用 It's a pity.

单词扩展 Vocabulary Builder

表示蔬果和肉类的单词

基础词汇

meat 肉
beef 牛肉
fish 鱼
tomato 西红柿
potato 土豆
onion 洋葱
apple 苹果
pear 梨
orange 橘子
banana 香蕉

提高词汇

mutton 羊肉
pork 猪肉
chicken 鸡肉
sausage 香肠
cucumber 黄瓜
leek 韭葱
watermelon 西瓜
mushroom 蘑菇
peach 桃子

家庭总动员 Do it together

两人一组，一方随机大声读出上面词汇的英文和中文，另一方将该词汇填入下面的句子，大声朗读并表演出来。

How much is the ()?

[例] 家长读 beef 牛肉

孩子读 How much is the beef?

经典背诵 Recitation

Vendor: Hi, I am a vendor. Welcome to the Food Market. Many people come to my stand for the food. I always give them my best price. All the vegetables are twenty percent off after 5:00 p.m. Although the job keeps me busy all the time, I find it quite fun.